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Emotional Intelligence among Managers in Textile Sector



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| ARTICLE INFO | ABSTRACT |
|----------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Received: 17-08-2021 Received in revised form: 18-09-2021 Accepted: 24-09-2021 Available online: 30-09-2021 | Emotional Intelligence (EI) is the skill of the managers which he applies his work place by controlling his emotions and analyse the factors which influence him in taking decisions. In today's technological world there is less of tension, stress and pressure inside the organization and this can reduce by means of emotional intelligence. Here the researcher attempts to analyst the effect of EI on leadership effectiveness (LE). Descriptive research design is used. Sampling area is Tirupur and sample size is 121. Sampling unit is the |
| Keywords: | employee of Garment Company. SPSS software is used for analysing the data. Regression is applied. The finding of the study shows that there is a positive |
| Emotional Intelligence; Garment Company; Leadership; Leadership Effectiveness. | impact of EI on LE. |

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1.0 INTRODUCTION

A person in the managerial level has lot of burdens and strain in his workplace. He is in a position to take decision after controlling all his emotions for maintaining peaceful environment. A leader has to know how to manage his followers without any problem hence emotional intelligence is very important in an organisation for effective utilisation of human resources and also for better productivity (Goleman, 1998, Cherniss, 2000). Leaders' attainment of goals is totally based on emotional intelligence (Groves *et al.*, 2008). A leader may have good educational background, creative mind, best training, strong investment base but he may not be successful in his business this is where emotional intelligence plays vital role. The textile sector is the ancient and major sector which contributes to the economy and also fulfils the basic need of the society. It is primarily dependent on the agriculture sector. The area under study is Tirupur district of Tamilnadu. Tirupur is the textile hub which caters the need of both the domestic and foreign garment market. organisation growth is dependent upon the level of emotional intelligence.

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1.2 Review of Literature

George (2000) did study in a University of Singapore among the foreign and local UG students. he found out that the foreign graduates are having higher EI than local students. Boyatzis (2013) did study among the American students which showed that emotional intelligence is having a positive correlation with psychological well-being study was done by Tripathi (2016). where he showed that EI is influencing academic achievement. Nirmala (2010) study where he she used 60 managers in an insurance company of South Africa that study revealed that EI is influencing leadership behaviour. Research has also been done in military organisations to find out the level of EI.

1.3 Objective

• To find whether Emotional Intelligence is influencing leadership effectiveness in Garment sector.

2.0 METHODOLOGY USED

Descriptive research design is used. Sampling area is Tirupur and sample size is 121. Sampling unit is the supervisor or manager of various units of Garment Company. SPSS software is used for analysing the data. Regression is applied. The hypothesis framed are

 \bullet **H**₀: Emotional intelligence is not having a significant influence on leadership effectiveness

3.0 RESULT AND DISCUSSION

Regression is applied to find out whether Emotional intelligence is having a significant impact on leadership effectiveness. The following Table 1 shows the demographic particulars.

Table 1 – Shows the Demographic Details

| Particulars | Variables | Frequency | Percentage |
|----------------|--------------------|-----------|------------|
| Condon | Male | 119 | 98.3 |
| Gender | Female | 02 | 1.7 |
| | Below 30 years | 61 | 50.4 |
| Age (years) | 31- 40 years | 58 | 47.9 |
| | 41-50 years | 02 | 1.7 |
| Maritalatata | Married | 40 | 33.1 |
| Marital status | Unmarried | 81 | 66.9 |
| Education | Graduate | 89 | 73.6 |
| Education | Post Graduate | 32 | 26.4 |
| | Less than 10 years | 53 | 43.8 |
| Experience | 10-20 years | 46 | 38.0 |
| | 20 to 30 years | 22 | 18.2 |
| | < 25,000 | 99 | 81.8 |
| Manthhain ann | 25,001 to 35,000 | 12 | 9.9 |
| Monthly income | 35,001 to 45,000 | 08 | 6.6 |
| | > 45,000 | 02 | 1.7 |

Summary

Dependent Variable : Leadership effectiveness (Y) Independent Variable : Emotional Intelligence (X_1)

Leadership effectiveness is determined to an extent of 56.7~% by Emotional Intelligence. Here Significant value is < 0.01 which infers that Leadership effectiveness is significantly predicted by Emotional Intelligence at 99~% of confidence level.

The equation is

Leadership effectiveness = 0.721 + 0.782 Emotional Intelligence.

4.0 CONCLUSION

It is evident from our study that emotional intelligence is influencing leadership effectiveness. Hence for a leader to be effective emotional intelligence is must. Until and unless a leader controls his emotions, he will not be in a position to take a better decision which will be fruitful to the Employees and also the organisation. Management should create an environment where the level of emotional intelligence is high among the employees.

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